



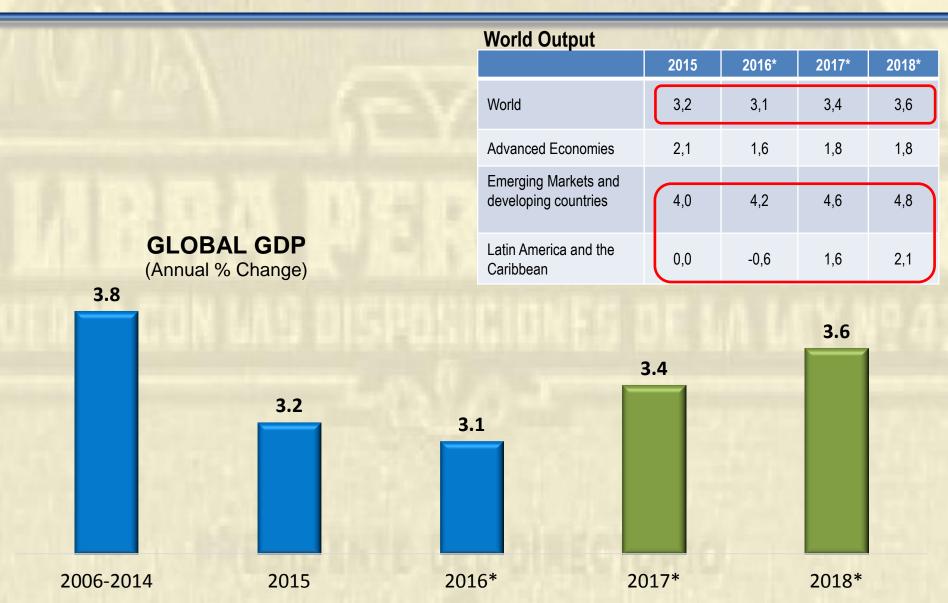
Peru's Fundamentals and Economic Outlook

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Governor
Central Bank of Peru

October 2016

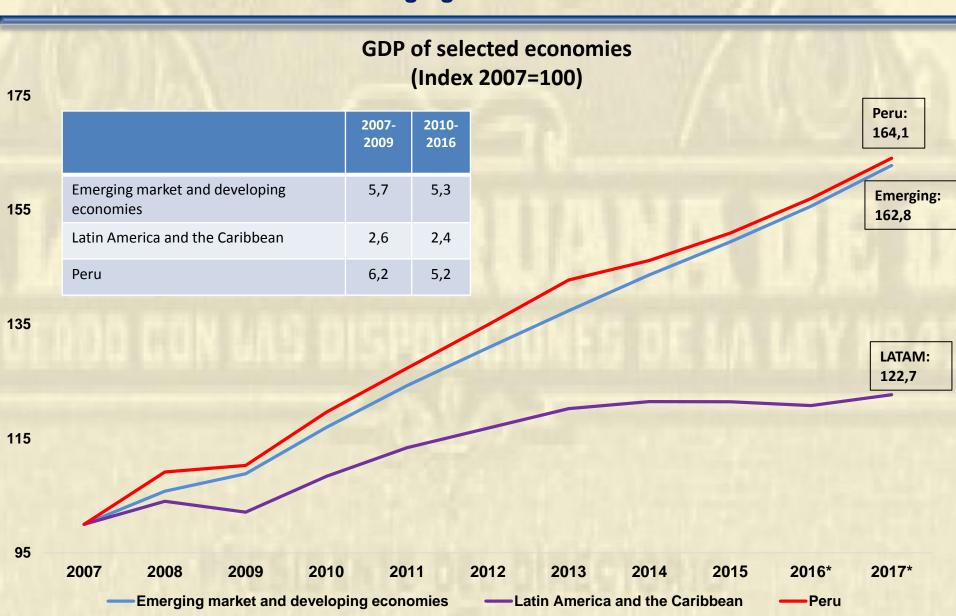
Content 1. Slow Global Recovery 4. Lower fiscal

Gradual recovery of global growth with financial risks associated with expected tightening of U.S. monetary policy.



Source: World Economics Outlook, oct 2016, IMF and Peru's Inflation Report, Sep. 2016 * Forecast.

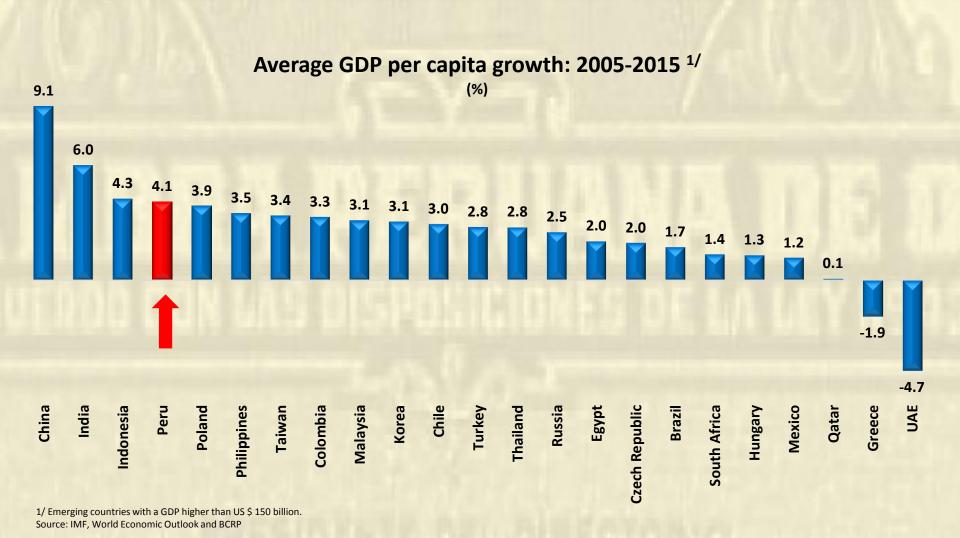
Peru was the country with the fastest recovery and highest growth among the main emerging market economies



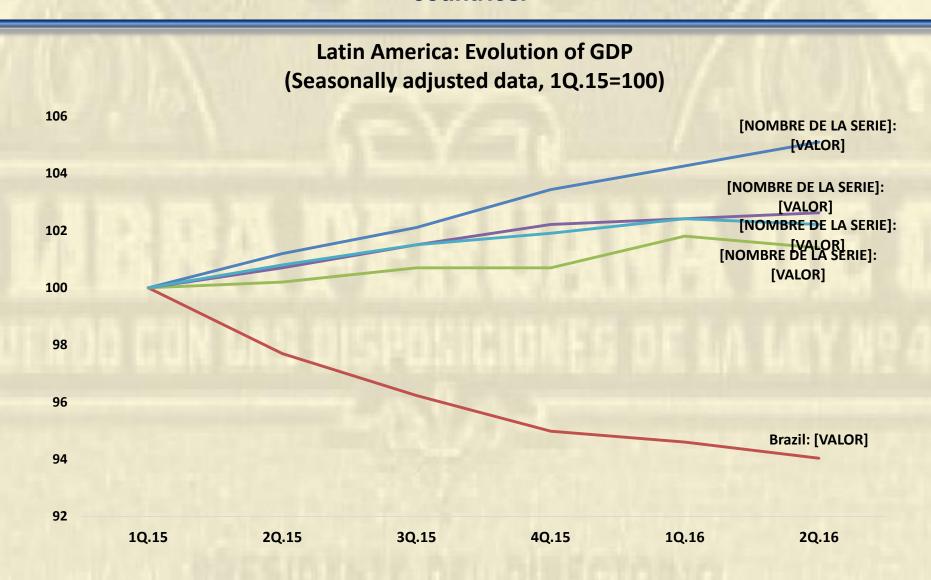
Source: World Economics Outlook, oct 2016, IMF and Peru's Inflation Report, Sep. 2016

* Forecast.

In the last 10 years, Peru's growth ranks fourth among emerging economies

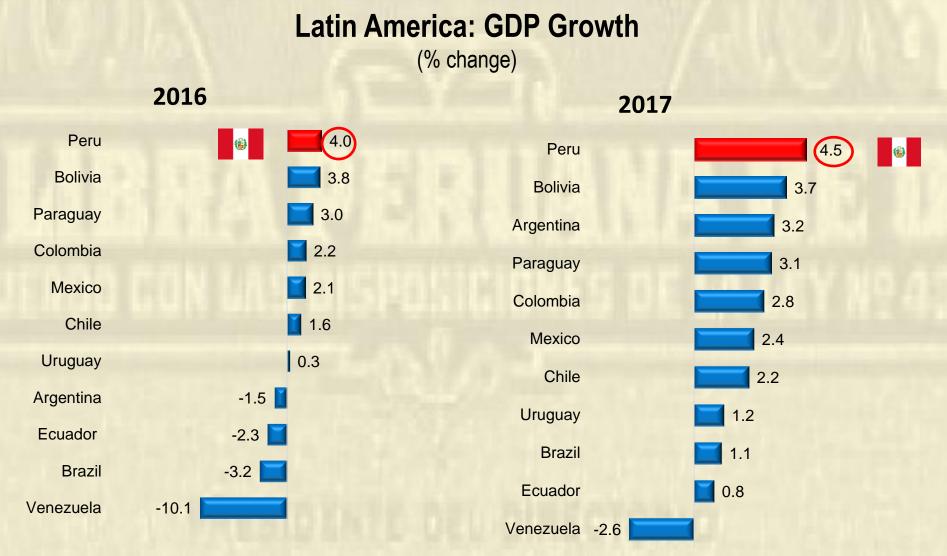


Peru is the country with the highest growth among the main Latin American countries.

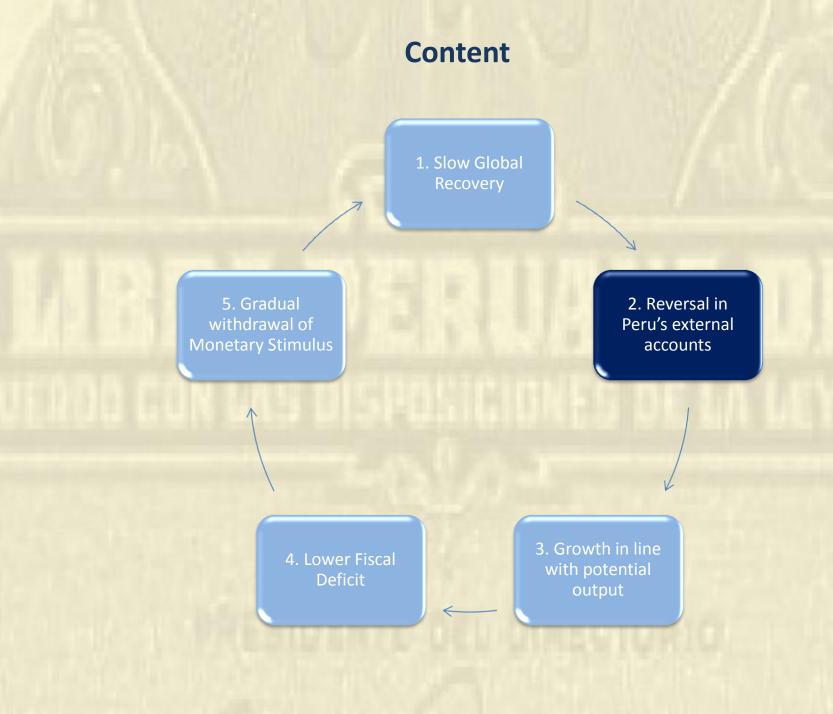


Source: Peru's Inflation Report, Sep. 2016

Economic activity in the region is expected to recover next year in a context of stable commodity prices. Peru is likely to achieve the highest growth in 2016 and 2017.



Source: Latin America Consensus Forecast (September, 2016) and BCRP (Peru).



Commodity prices began to fall in 2011. However, the stabilization of export prices is expected to have a positive impact on Peru's external accounts from 2017.

TERMS OF TRADE: Positive Variation Episodes (YoY%)

| Episode | Years |
|-----------|-------|
| 1954-1956 | 3 |
| 1962-1966 | 5 |
| 2004-2007 | 4 |
| 2010-2011 | 2 |

TERMS OF TRADE: Negative Variation Episodes (YoY%)

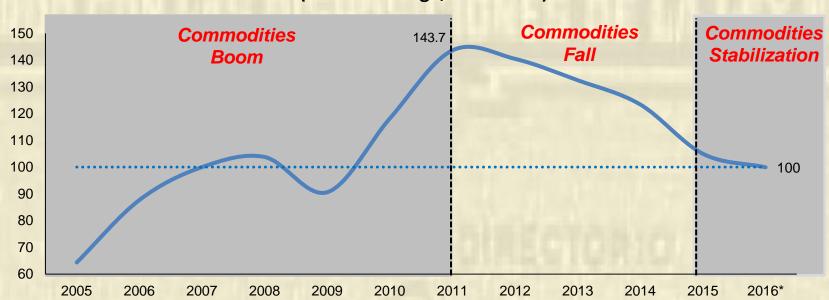
| Episode | Years |
|------------|-------|
| 1975-1978 | 4 |
| 1984-1987 | 4 |
| 1989-1993 | 5 |
| 1998-2001 | 4 |
| 2012-2016* | 5 |

TERMS OF TRADE (YoY%)

| 2011-2015 | 2016* |
|-----------|--------------|
| -2,6 | -2,2 |
| -2,3 | -4,8 |
| 0,2 | -2,6 |
| | -2,6 -2,3 |

^{*} Forecast.

Export price index (annual average, 2007= 100)



Export volumes will be boosted by higher cooper production

PERU: CASH COST OF MAIN MINING UNITS IN OPERATION

| Company | 2015 |
|-------------|---------|
| COPPER | US\$/lb |
| Toromocho | 0,684 |
| Constancia | 1,150 |
| Antamina | 0,900 |
| Las Bambas | 1,100 |
| Antapaccay | 0,800 |
| Southern | 1,120 |
| Cerro Verde | 1,150 |
| Quellaveco | 1,000 |

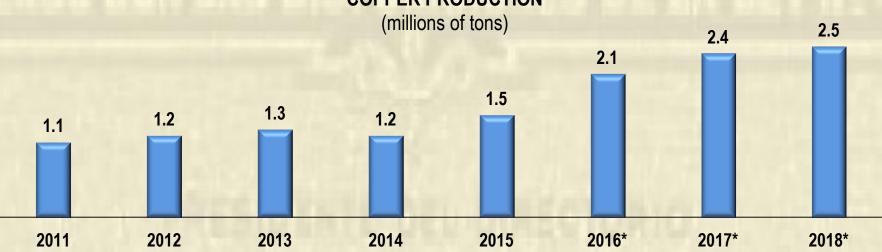
CASH COST OF MAIN MINING UNITS IN OPERATION AND DEVELOPMENT

| Company | Country | 2015 | |
|------------------------|---------|---------|--|
| COPPER | | US\$/lb | |
| Codelco | Chile | 1,4 | |
| Yamana Gold (2016 IIQ) | Canada | 1,8 | |

Source: Companies' Reports

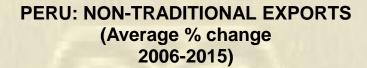
Source: Companies' reports

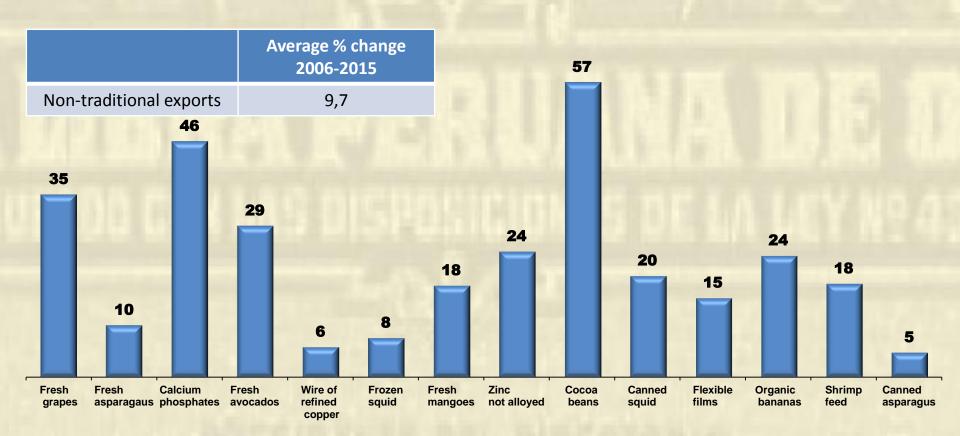
COPPER PRODUCTION



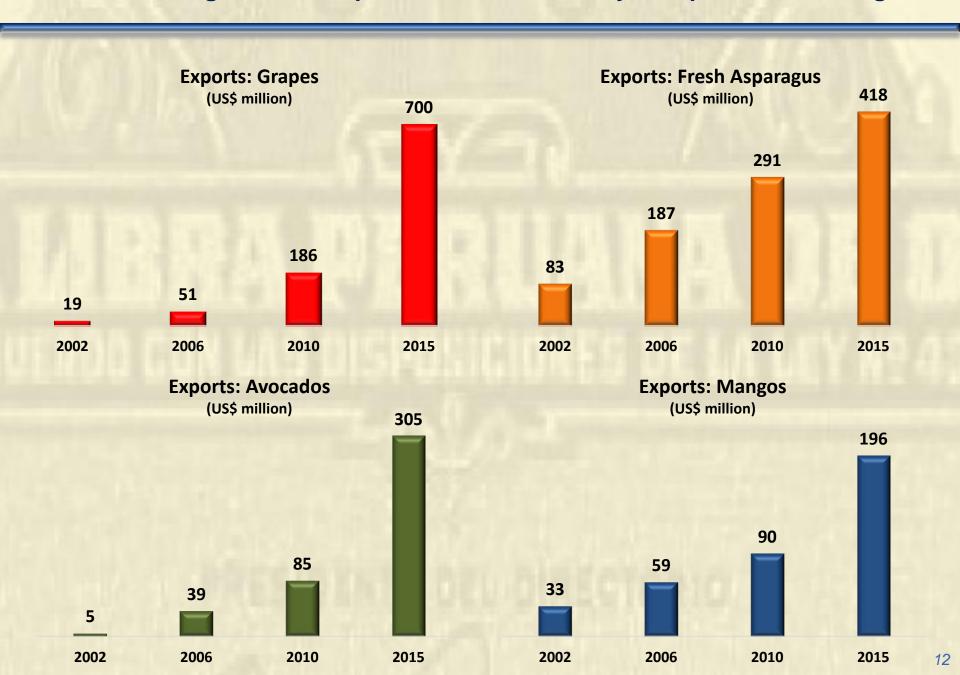
^{*} Forecast

Agricultural exports have increased considerably, at average annual rate of 9,7 percent.

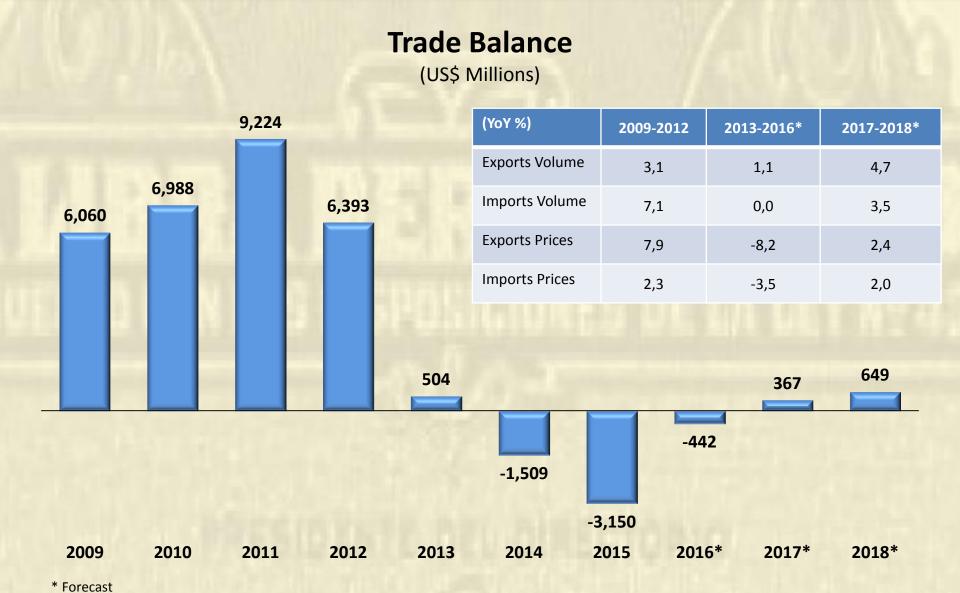




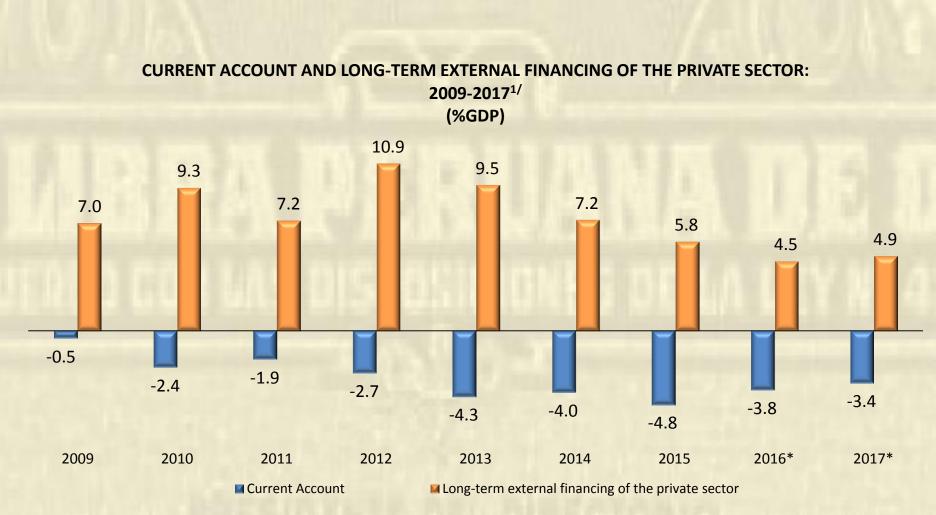
Since 2002, agricultural exports have increased by 17,9 percent in average.



Reversal of trade deficit since 2017.

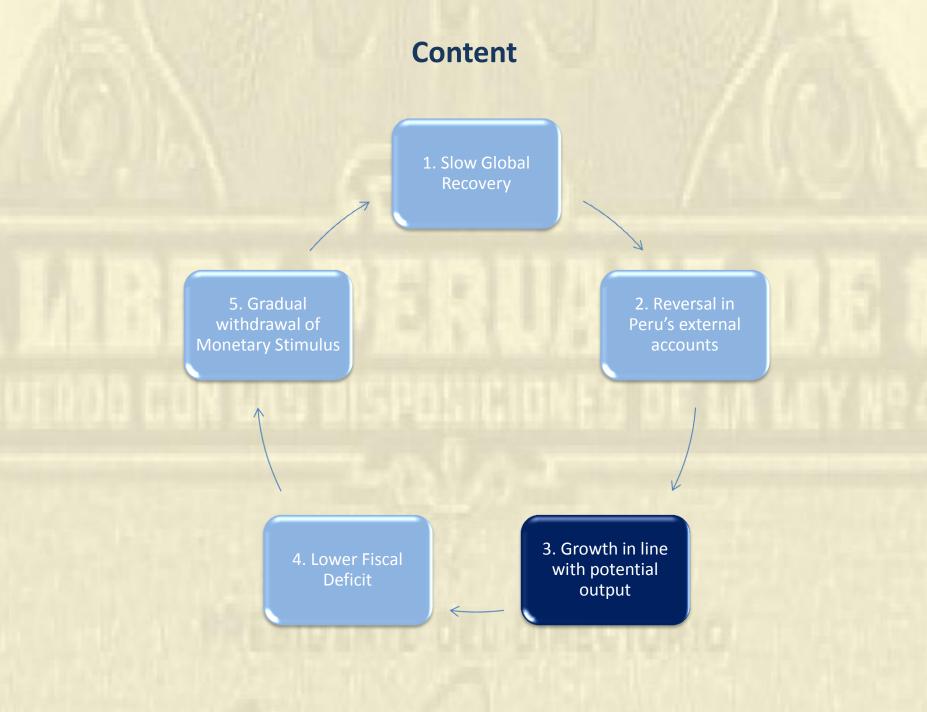


The reduction in the current account deficit strengthens the long-term sustainability of the balance of payments.



^{1/} Includes net foreign investments, portfolio investment, and private sector's long-term disbursement.

^{*}Forecast



The growth forecast for 2017 (4,5%) is based mainly on the performance of the primary sectors.

| GDP BY PRODUCTION SECTOR (Real % change) | | | | |
|--|----------------------|------------|------------|------------|
| | Average 2006-2014 | 2015 | 2016* | 2017* |
| Agriculture and livestock | 4,3 | 3,3 | 1,4 | 3,8 |
| Fishing | -1,9 | 15,9 | -2,4 | 24,8 |
| Mining and hydrocarbons | 2,6 | 9,5 | 14,7 | 8,2 |
| Metalic mining | 1,0 | 15,5 | 19,0 | 8,7 |
| Hydrocarbons | 6,7 | -11,5 | -4,6 | 5,9 |
| Manufacturing | 4,5 | -1,7 | -1,6 | 3,2 |
| Based on raw materials | -0,3 | 1,7 | -0,1 | 7,7 |
| Non-primary industries | 6,2 | -2,7 | -2,0 | 2,0 |
| Electricity and water | 6,4 | 6,1 | 7,9 | 5,5 |
| Construction | 11,3 | -5,8 | -0,8 | 4,0 |
| Commerce and services | 7,2 | 4,1 | 3,7 | 3,8 |
| GDP | <u>6,1</u> | <u>3,3</u> | <u>4,0</u> | <u>4,5</u> |
| Memo: | | | | |
| Primary GDP | 2,4 | 6,8 | 8,9 | 7,4 |
| Non-primary GDP | 7,3 | 2,4 | 2,6 | 3,7 |
| * Forecast. | | | | |

The growth forecast for 2017 is 4.5%. On the expenditure side, this is expected to be driven mainly by private consumption and investment.

| GDP AND DOMESTIC DEMAND (Real % change) | | | | |
|---|----------------------|------------|------------|------------|
| | Average 2006-2014 | 2015 | 2016* | 2017* |
| I. Domestic demand | <u>8,0</u> | 2,9 | <u>1,8</u> | <u>4,0</u> |
| 1. Private expenditure | 7,8 | 2,7 | 0,7 | 4,1 |
| Consumption | 6,3 | 3,4 | 3,5 | 3,8 |
| Private Fixed investment | 12,1 | -4,5 | -4,3 | 5,0 |
| Change of inventories** | 0,9 | 1,6 | 0,9 | 0,9 |
| 2. Public expenditure | 8,8 | 4,2 | 7,0 | 3,4 |
| Consumption | 7,2 | 9,5 | 5,7 | 3,0 |
| Investment | 13,3 | -7,5 | 10,3 | 4,5 |
| II. Net external demand | | | | |
| 1. Exports | 2,8 | 3,5 | 6,9 | 5,5 |
| 2. Imports | 9,5 | 2,1 | -1,7 | 3,6 |
| III. GDP | <u>6,1</u> | <u>3,3</u> | <u>4,0</u> | <u>4,5</u> |

^{*} Forecast.

^{** %} GDP

Recovery of private consumption strengthens domestic demand.



Consumer optimism high relative to previous years.

Consumer Confidence Index Households' economic situation

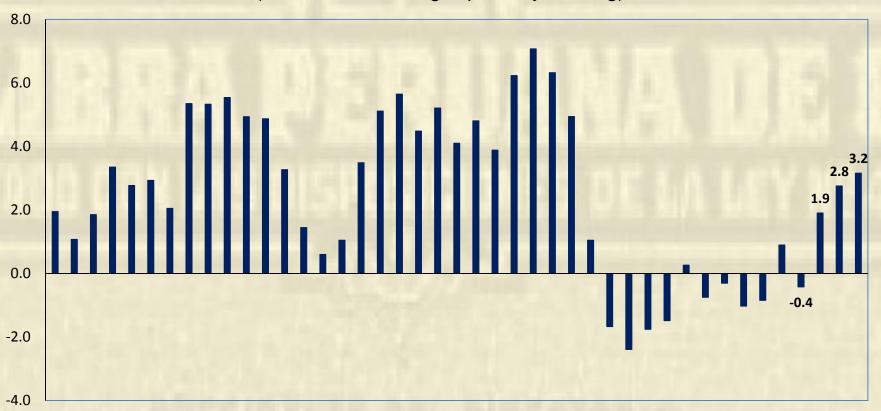


Source: APOYO

Gradual recovery of household income

Real income of total employed labor

(12-month % change-quarterly moving)

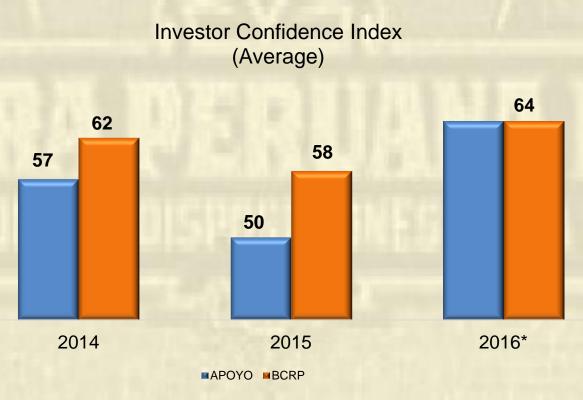


Feb/13 May/13 Aug/13 Nov/13 Feb/14 May/14 Aug/14 Nov/14 Feb/15 May/15 Aug/15 Nov/15 Feb/16 May/16 Aug/16

Fall of private investment due to the completion of some mining projects. Nonmining investment is expected to be driven mainly by projects in sectors such as transportation, communications, and electricity.



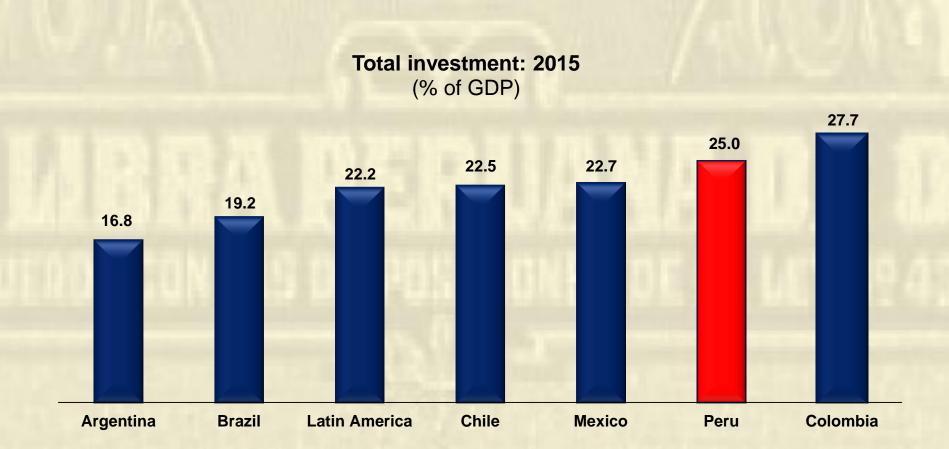
The improvement of investor optimism will be key to investment growth.



Source: APOYO and BCRP

^{*} August

Peru has one of the highest investment rates in the region.

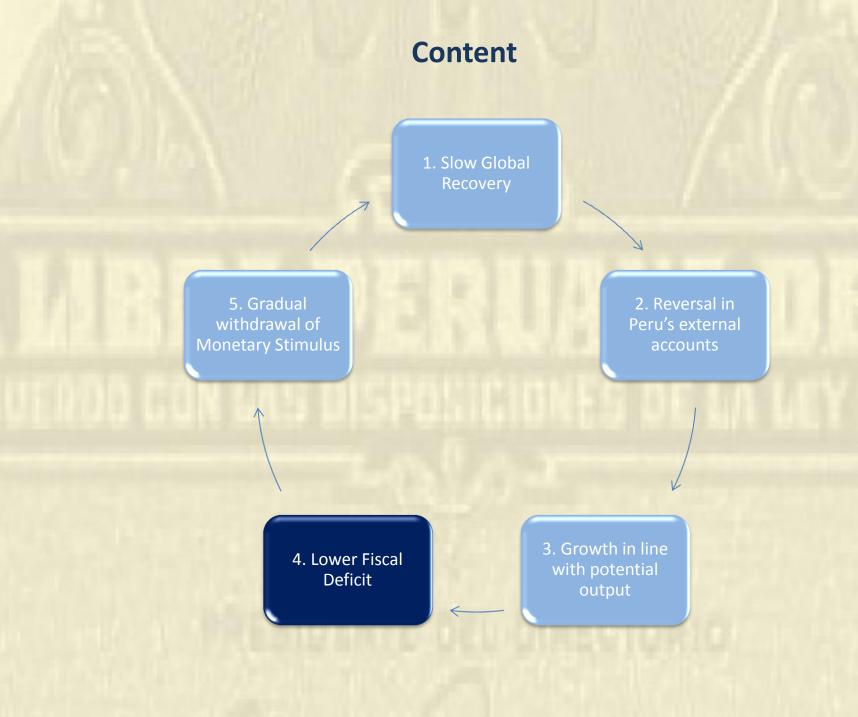


Source: FMI - WEO - October 2016

Measures on the supply side are needed to boost economic growth.

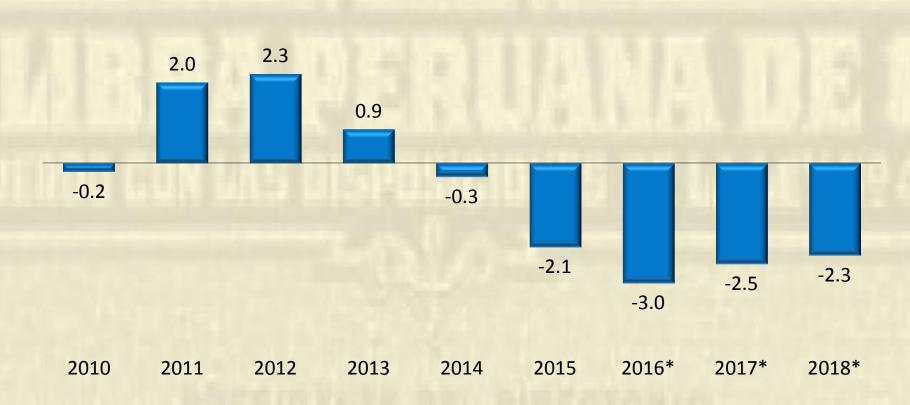


| | POTENTIAL GDP | LABOR | CAPITAL | PRODUCTIVITY |
|-----------|---------------|-------|---------|--------------|
| 2002-2005 | 5,0 | 1,5 | 0,9 | 2,5 |
| 2006-2010 | 6,7 | 1,2 | 2,8 | 2,8 |
| 2011-2014 | 5,0 | 0,8 | 4,1 | 0,2 |
| 2015 | 4,0 | 0,6 | 3,3 | 0,1 |
| 2016* | 4,0 | 0,6 | 2,8 | 0,6 |



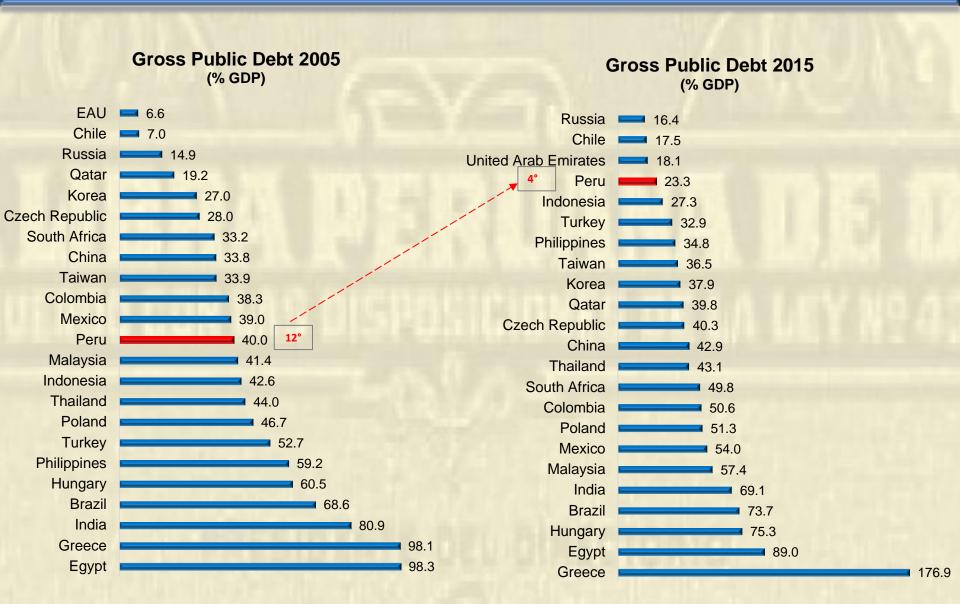
Moderation of the expansionary fiscal stance.

ECONOMIC BALANCE OF THE NON-FINANCIAL PUBLIC SECTOR: 2010-2018 (% GDP)

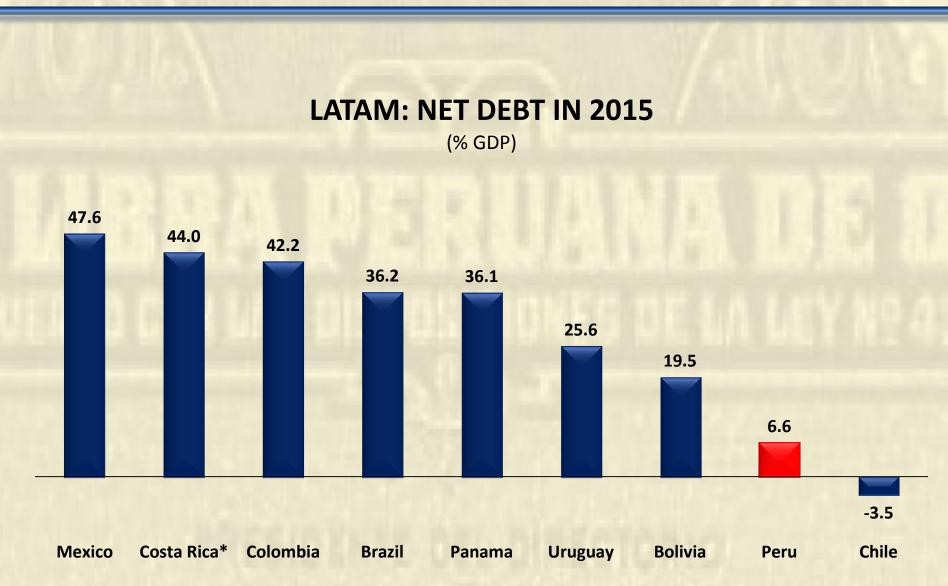


^{*} Forecast

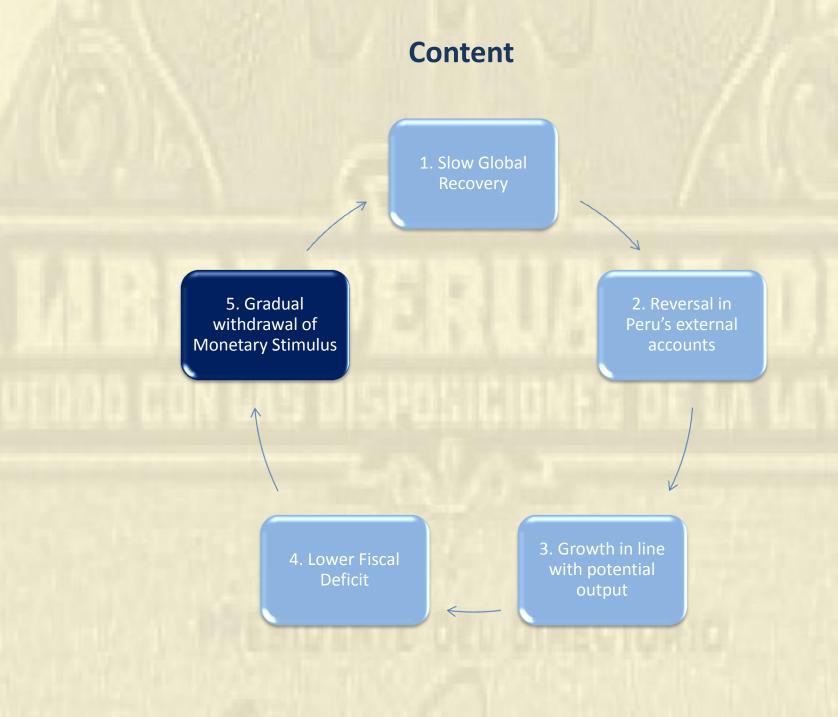
Peru has a relatively low public debt.



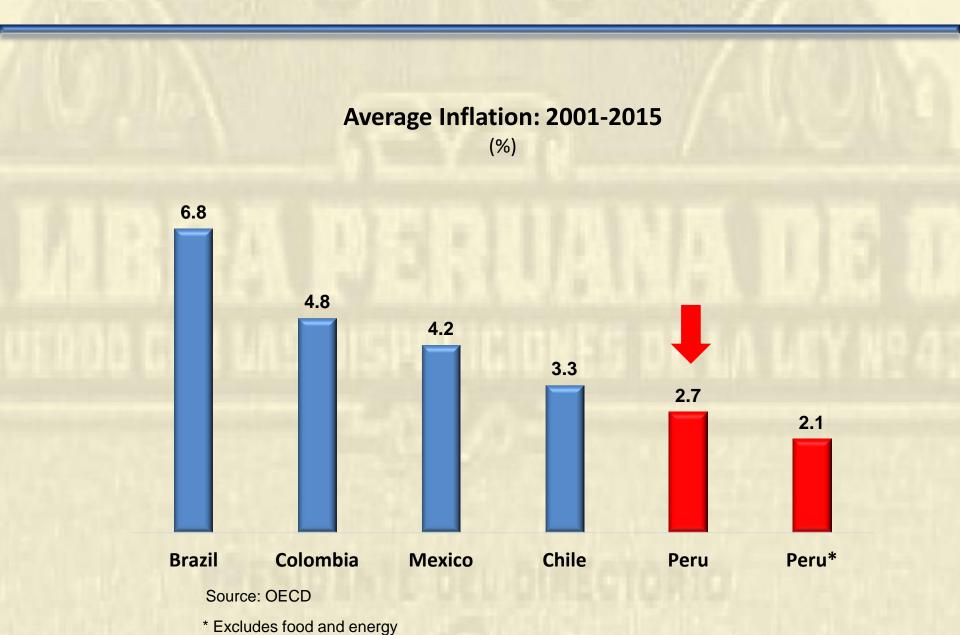
In 2015 the net public debt amounted to 6.6 percent of GDP, considerably below the debt burden of other Latin American countries.



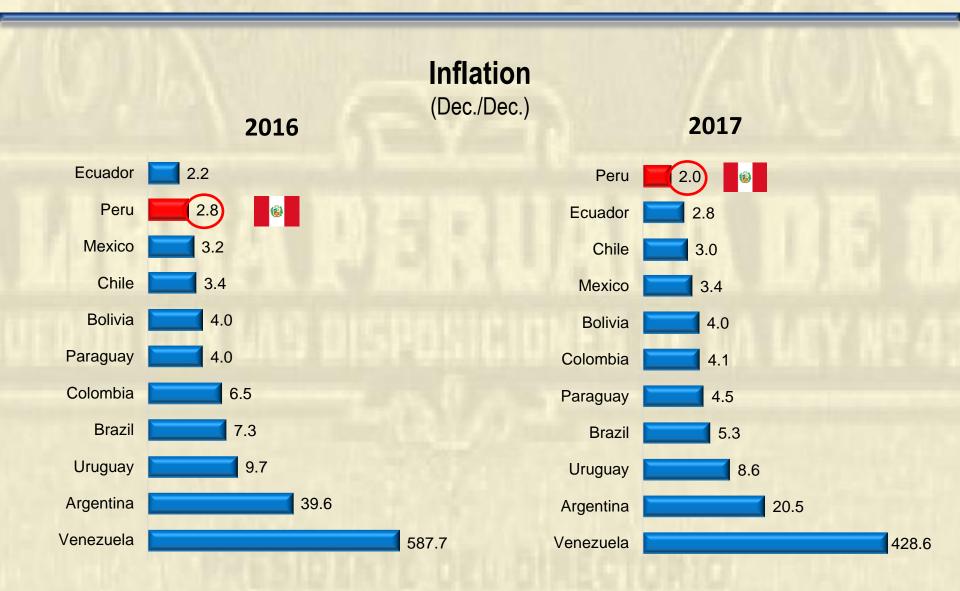
Source: World Economic Outlook (October 2016), IMF and BCRP (Peru).



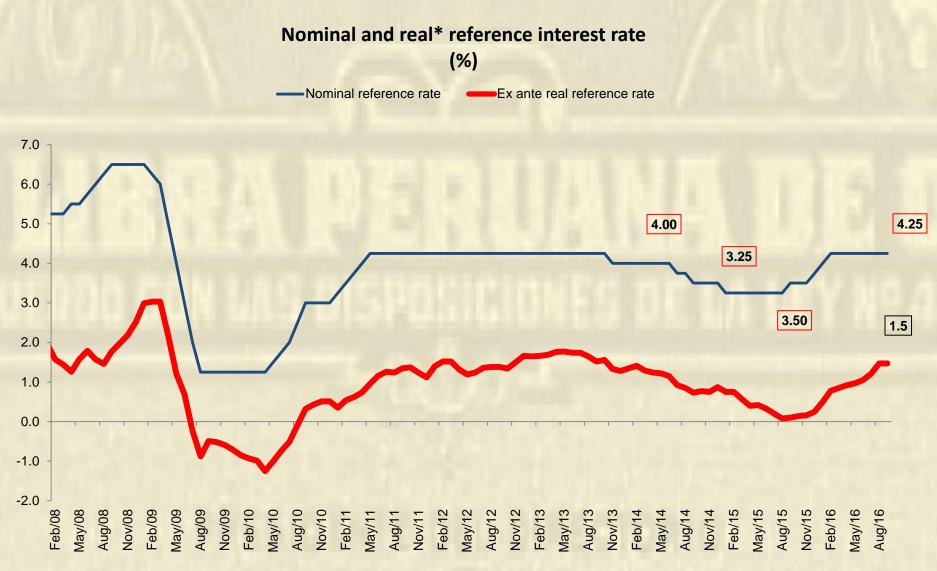
Average inflation in Peru has been the lowest in the region during the last 15 years.



Inflation is expected to remain one of the lowest in the region.

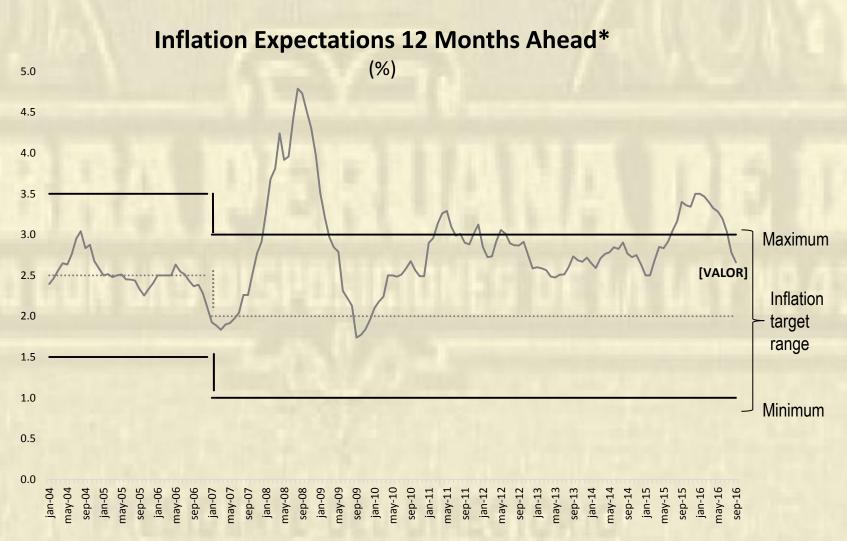


Peru: Gradual reversal of monetary stimulus.



^{*} Ex ante: takes into account expected inflation

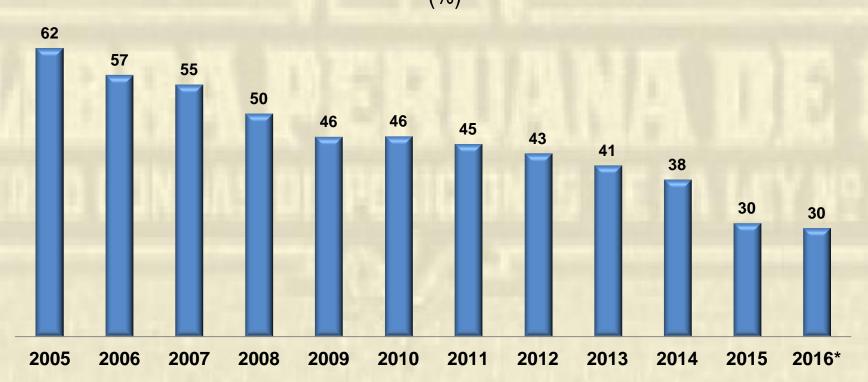
In September inflation expectations declined again.



^{*} Average of the expectations of financial and economic analysts.

Credit dollarization has dropped by more than half since 2005.

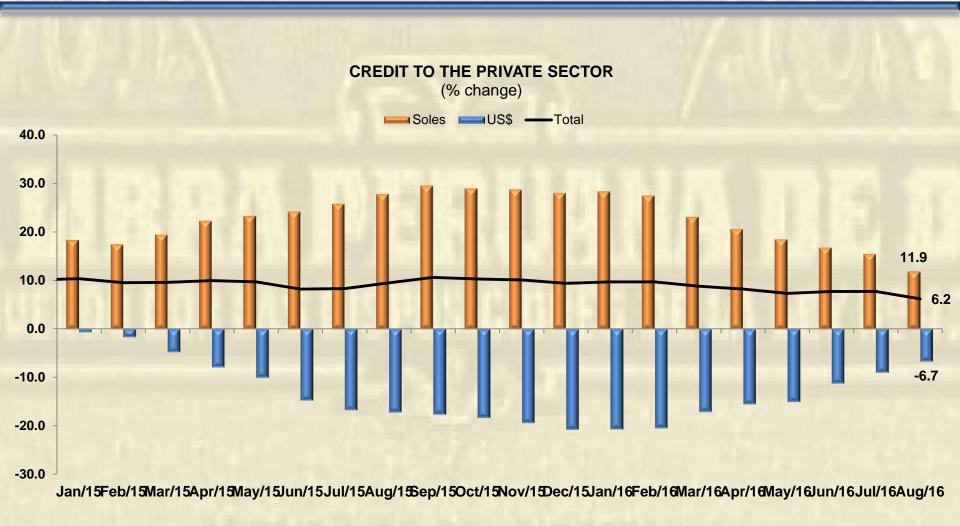
Dollarization ratio of private sector credit (%)



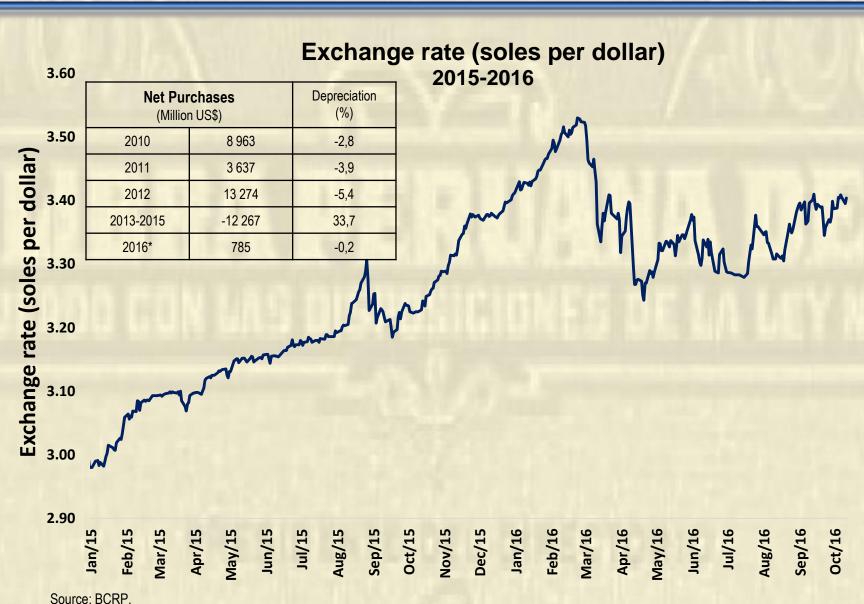
Source: BCRP

^{*} As of August

Total credit to the private sector grew 6,2 percent in August.

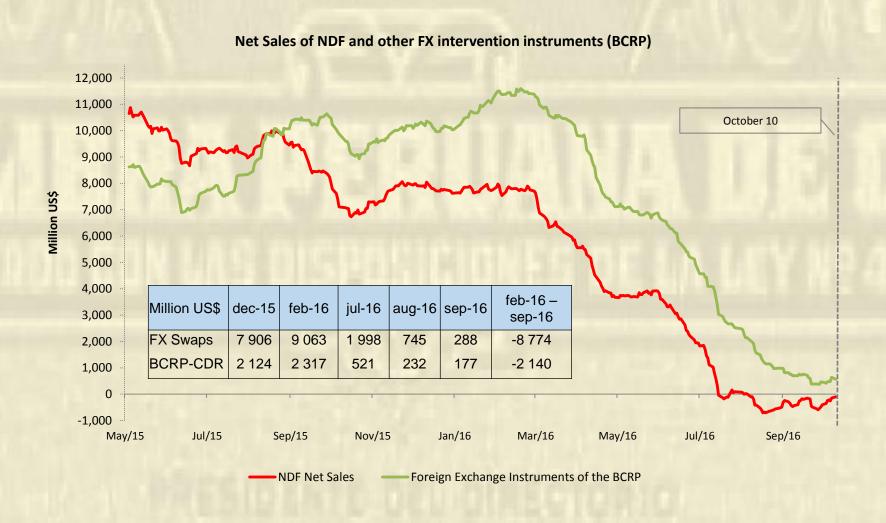


In order to reduce exchange rate volatility, the central bank sold US\$ 1,304 million between January and April and bought US\$ 2,089 million between June and July.



* As of October 11th.

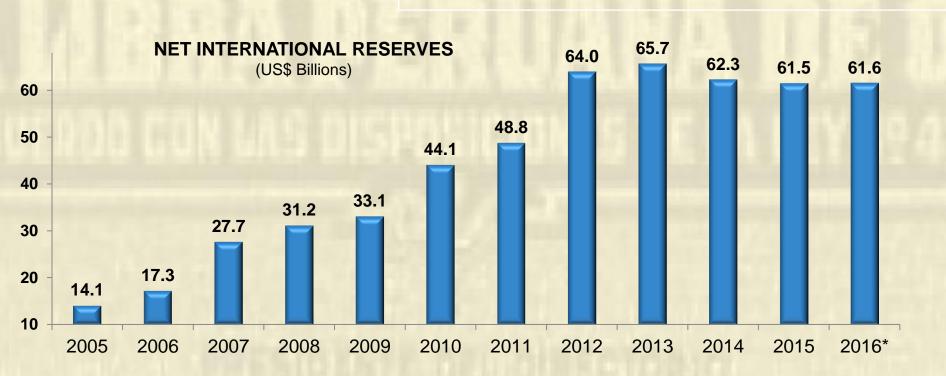
Moderation of exchange rate volatility since March.



The central bank carried out a precautionary accumulation of international reserves during the period of high commodity prices and capital inflows

| NIR INDICATORS | |
|---|-------|
| As a % of: | 2016* |
| GDP | 32,5 |
| Short-term external debt 1/ | 555 |
| Short-term external debt plus current account déficit | 320 |

1/ Includes short-term debt balance plus redemption (1-year) of private and public sector.



^{*} As of October 11th.

Peru ranks fourth in the NIR-to-GDP ratio among emerging markets economies



^{*} GDP to Egypt as of 2014 Source: IMF and Bloomberg





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